



Release date: 13 Sep 2018 | Ventures

Startups gain better access to later stage financing

GP Bullhound becomes new partner of Deutsche Börse Venture Network

With a new collaboration, the more than 160 startups from Deutsche Börse Venture Network will get better access to growth financing: global technology advisory and investment firm GP Bullhound is joining the network. Companies in the later stage growth phase in particular will benefit from this. GP Bullhound is offering its advisory services to network members in their growth phase that are seeking the next round of growth capital or which want to sell their company.

“Our new partner GP Bullhound brings a new network of investors and thus better opportunities for successful financing,” says Renata Bandov, head of Pre-IPO and Capital Markets. “This will be of particular benefit to startups in a later financing phase as this is exactly where our new partner’s expertise lies.”

GP Bullhound supports companies, founders and investors in mergers and acquisitions (M&A) and growth financing.

The company has completed more than 500 mandates since 1999 and has advised leading startups such as InnoGames, Signavio, RatePay, Delivery Hero, Essence, Avito, Lendinvest and Prodigy Finance on M&A and private placement transactions. GP Bullhound has offices in Europe, Asia and the USA and thus offers members of the network additional visibility to international investors.

The new offer for startups from the Deutsche Börse Venture Network ranges from creating business plans and investor presentations, searching for suitable investors, deal negotiation, and the conclusion of contracts. GP Bullhound directs German companies with lower financing requirements to Deutsche Börse.

“For startups, this collaboration offers great added value in the fact that they have various partners via one central platform who support them in financing rounds throughout their entire growth phase,” says Julian Riedlbauer, Partner at GP Bullhound and head of the firm’s German business. “This comprehensive range of services allows young companies to focus more on their actual business and growth.”

In recent months, Deutsche Börse Venture Network has significantly expanded its offer for startups with partnerships with Hightech-Gründerfonds, which focuses on early-stage financing, Deutsche Handelsbank for debt financing and now GP Bullhound for later-stage financing.

Deutsche Börse founded the Venture Network in June 2015 to improve the financing situation of startups in Germany and to establish an ecosystem for growth. It consists of three pillars: financing, networking and training. In 75 financing rounds, the startups represented in the network have raised a total of around US\$1.9 billion; six companies are now listed on the Frankfurt Stock Exchange.

Further information

⇒ [Deutsche Börse Venture Network](#)